

Eagle River Memorial Hospital, Inc.  
 201 Hospital Road  
 Eagle River, WI 54521-0129  
 (715) 479-7411

Type:           GMS Critical Access Hospital  
 Control:       Other Not for Profit  
 Fiscal Year:   04/01/01 to 03/31/02

County:           Vilas  
 Analysis Area:   North Central (6)  
 Volume Group:   3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	54.0%	57.4%	0.94	62.1%	0.87	33.3%	1.62	44.5%	1.21
Obstetrics	. %	39.6%	.	42.4%	.	20.6%	.	. %	.
Pediatrics	. %	48.0%	.	53.9%	.	13.4%	.	. %	.
Total hospital	54.0%	55.9%	0.97	64.4%	0.84	31.9%	1.69	44.5%	1.21
Average Census (Patients)									
Adult medical-surgical	4.3	30.4	0.14	30.1	0.14	7.7	0.56	3.6	1.21
Obstetrics	0.0	3.9	0.00	3.0	0.00	0.9	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.1	0.00	0.0	.
Total hospital	4.3	55.4	0.08	51.9	0.08	10.4	0.41	3.6	1.21
Average Length of Stay (Days)									
Adult medical-surgical	2.7	3.9	0.68	3.9	0.69	3.3	0.82	2.5	1.09
Obstetrics	.	2.4	.	2.5	.	2.2	.	.	.
Pediatrics	.	2.4	.	3.0	.	1.9	.	.	.
Total hospital	2.3	4.3	0.53	3.9	0.59	3.0	0.76	2.5	0.91
Surgical Operations									
Inpatient	6	1,424	0.00	1,480	0.00	218	0.03	8	0.75
Outpatient	769	3,187	0.24	1,841	0.42	963	0.80	507	1.52
Inpatient as % of all surgeries	0.8%	30.9%	0.03	44.6%	0.02	18.5%	0.04	1.6%	0.50
Outpatient Visits									
Non-emergency visits	28,157	75,046	0.38	49,906	0.56	24,411	1.15	31,052	0.91
Emergency visits	4,636	14,086	0.33	11,727	0.40	5,581	0.83	6,327	0.73
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	12.2	0.08	5.1	0.20	1.0	1.00
Nurses, licensed	22.6	160.1	0.14	135.1	0.17	40.3	0.56	16.5	1.37
Ancillary nursing personnel	0.0	54.3	0.00	67.3	0.00	13.8	0.00	0.0	.
All other personnel	71.9	384.2	0.19	331.8	0.22	94.8	0.76	63.4	1.13
Total FTEs	95.5	613.5	0.16	546.4	0.17	154.0	0.62	80.9	1.18
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.2	14.6	0.29	13.5	0.31	20.5	0.21	7.6	0.56
Nurses, licensed	95.7	157.9	0.61	150.3	0.64	161.4	0.59	125.1	0.77
Ancillary nursing personnel	0.0	53.6	0.00	74.8	0.00	55.4	0.00	0.0	.
All other personnel	304.5	378.9	0.80	369.1	0.82	380.1	0.80	481.3	0.63
Total FTEs	404.5	605.0	0.67	607.8	0.67	617.4	0.66	614.0	0.66

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	8	Health maintenance		Beds set up and staffed	5	Bassinets	0
Discharges	685	organization (HMO)	Yes	Discharges	80	Total births	0
Inpatient days	1,576	Preferred Provider		Inpatient days	579	Newborn days	0
		organization (PPO)	Yes				

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Eagle River

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 03/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	8	591	1,576	54.0%	4.3	2.7
Orthopedic	3	0	0	0	. %	0.0	.
Rehab. and physical medicine	3	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	3	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	3	0	0	0	. %	0.0	.
Cardiac intensive care	3	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	1	0	1.0	Radiological services personnel	6	0	6.0
Physicians and dentists	0	0	0.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	20	2	21.6	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	1	0	1.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	0	0	0.0	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	13	2	14.0
Medical records personnel	2	0	2.0	All other personnel	26	25	37.9
Pharmacy personnel	2	0	2.0	-----			
Clinical laboratory personnel	5	0	5.0	TOTAL	81	29	95.5

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$14,037,430	Cash and cash equivalents	\$1,685,038	Current liabilities	\$955,429
Less deductions	3,904,117	Net Patient receivables	1,518,229	Long-term debt	11,186,336
Net patient revenue	10,133,313	Other receivables	28,242	Other liabilities	80,941
Plus other revenue	179,816	Land, bldgs and equip: Net	11,911,936	Subtotal	12,338,894
Total revenue	10,313,129	Other assets	2,814,409		
Less expenses	9,559,397			Unrestricted fund balance	5,618,960
Nonoperating gains/losses	42,332	Total Assets	\$17,957,854	Total liabilities & fund balance	\$17,957,854
Net Income	\$796,064			Restricted fund balances	\$80,941

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$7,528,859]	53.6%	41.7%	1.29	48.8%	1.10	41.1%	1.30	55.1%	0.97
Medical Assistance [ \$763,654]	5.4%	9.0%	0.60	8.0%	0.68	8.2%	0.66	5.6%	0.97
Commercial [ \$5,198,467]	37.0%	43.2%	0.86	38.8%	0.95	45.2%	0.82	35.2%	1.05
All other [ \$546,450]	3.9%	6.1%	0.64	4.4%	0.88	5.5%	0.71	4.2%	0.93
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$2,829,825]	20.2%	23.7%	0.85	24.1%	0.84	20.7%	0.97	15.3%	1.31
Medical Assistance [ \$555,770]	4.0%	6.0%	0.66	5.0%	0.80	4.6%	0.85	1.9%	2.14
Commercial [ \$465,591]	3.3%	9.4%	0.35	3.5%	0.95	7.3%	0.46	3.4%	0.98
Charity care [ \$52,931]	0.4%	1.2%	0.31	1.5%	0.25	0.7%	0.54	1.5%	0.26
All other [ \$0]	0.0%	1.4%	0.00	0.3%	0.00	0.5%	0.00	0.0%	.
Total deductions [ \$3,904,117]	27.8%	41.7%	0.67	34.4%	0.81	33.8%	0.82	22.0%	1.26
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.7%	5.1%	0.34	4.0%	0.44	4.2%	0.42	2.9%	0.60
Net gains/losses as % of net income	5.3%	5.3%	1.00	-16.9%	-.31	3.5%	1.50	9.0%	0.59
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$4,625,342]	48.4%	47.8%	1.01	49.2%	0.98	51.3%	0.94	54.4%	0.89
Supplies and services[ \$3,005,520]	31.4%	40.5%	0.78	38.8%	0.81	35.9%	0.88	30.6%	1.03
Capital component [ \$1,247,099]	13.0%	8.7%	1.50	9.6%	1.36	9.2%	1.41	6.4%	2.04
Bad debt [ \$681,436]	7.1%	3.0%	2.39	2.4%	2.94	3.6%	1.96	8.6%	0.83
Fiscal Statistics									
Operating margin	7.3%	6.1%	1.21	6.4%	1.14	7.1%	1.03	1.6%	4.64
Total hospital profit margin	7.7%	6.4%	1.21	5.5%	1.39	7.4%	1.05	1.7%	4.45
Return on equity	14.2%	10.0%	1.42	8.0%	1.77	9.9%	1.43	2.8%	5.14
Current ratio	3.7	2.5	1.44	1.9	1.90	3.8	0.95	8.9	0.41
Days in net patient accounts receivable	54.7	57.8	0.95	56.4	0.97	62.9	0.87	.	.
Average payment period	39.6	52.6	0.75	62.2	0.64	51.0	0.78	11.4	3.47
Equity financing	31.3%	56.2%	0.56	59.1%	0.53	55.6%	0.56	28.1%	1.11
Long-term debt to equity ratio	2.0	0.5	4.19	0.5	4.27	0.6	3.49	2.2	0.89
Times interest earned	3.1	5.0	0.61	5.0	0.62	5.0	0.61	.	.
Total asset turnover	0.6	0.9	0.65	0.9	0.66	0.7	0.77	0.4	1.28
Average age of plant: years	7.1	9.5	0.74	9.5	0.75	9.1	0.78	11.4	0.62
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	-2.3%	.
Output gross rev (% of total gross pt. rev)	75.0%	44.1%	1.70	40.4%	1.86	61.8%	1.21	73.1%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,760	\$7,870	0.60	\$6,921	0.69	\$4,633	1.03	\$4,297	1.11
Inpatient net revenue per day	\$1,513	\$1,834	0.82	\$1,817	0.83	\$1,631	0.93	\$1,715	0.88
Outpatient net rev per visit	\$210	\$343	0.61	\$380	0.55	\$306	0.69	\$150	1.40